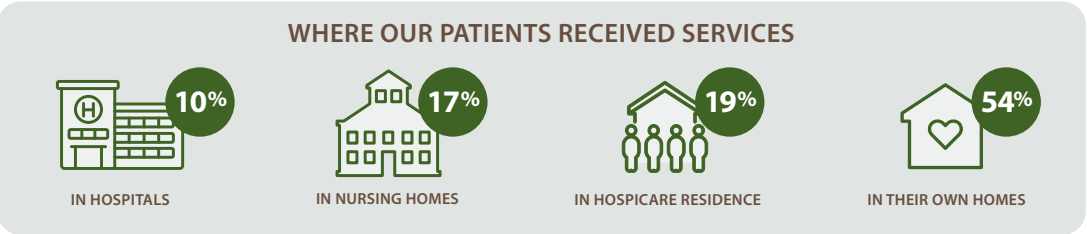
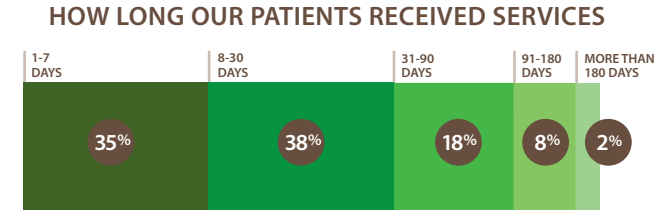
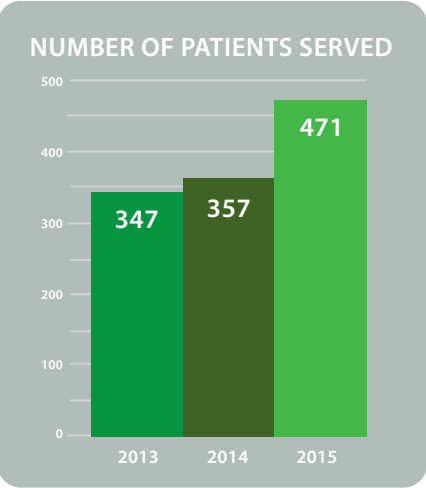


# HOSPICARE 2015 AT A GLANCE



**IN 2015 YOUR SUPPORT HELPED** Hospicare care for 32% more patients. Cortland County, especially, saw higher demand for our services as community members became increasingly aware of our presence. More doctors referred patients to us, and more patients and their families chose to sign up for our services. We see 2015 as the beginning of an expanding need for Hospicare’s services, which will continue to grow for the next two decades as the Baby Boomer generation ages.

Sadly, a high percentage of patients in 2015 arrived in the last week or less of life, even though Medicare offers six months or more of hospice coverage. When patients come to us at the very end of life, the cost of their care is very expensive. This led to our small operational deficit, which was covered by our reserves.

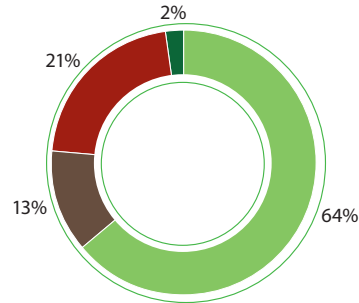
We are working hard to educate the community about the advantages of choosing hospice sooner; the true value of many of our services—such as visits by trained volunteers and family support by professional social workers—can only be realized the longer a patient is with us.

Because of your generosity, we were able to make significant investments in staffing and technology to enable us to continue to care for all who need us, regardless of ability to pay. Thanks to you, our visionary, compassionate supporters, fundraising reached a record high, providing 21% of our total budget.

Thank you!

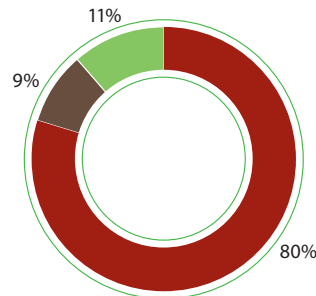
Detailed financial statement available upon request.  
Call 607.272.0212, ext. 118.

**Where the money came from\***



- Medicare/Medicaid (\$3,172,473)
  - Insurance/Private Pay (\$627,049)
  - Donations (\$1,061,703)
  - Miscellaneous (\$99,245)
- Total \$4,960,470

**Where the money went**



- Program Services (\$4,035,688)
  - Outreach/Fundraising (\$444,814)
  - Administration (\$564,323)
- Total \$5,044,825

\*Cash reserves were used to make up the shortfall in income.



172 EAST KING ROAD, ITHACA, NEW YORK 14850

NON-PROFIT ORGANIZATION  
U.S. POSTAGE  
**PAID**  
PERMIT NO. 730  
ITHACA, NY  
14850

FRONTSIDE INFOGRAPHIC BY IRON DESIGN | IRONDESIGN.COM; PHOTOS BY SHERYL SINKOW