











ANNUAL REPORT 2014

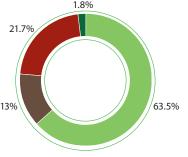
IN 2014 WE EXPANDED OUR CIRCLE OF CARE to include our neighbors in Cortland County. After many months of discussion and negotiation that involved staff, board members, volunteers, legislators and community members, Hospicare was granted approval by the State of New York to begin offering hospice and palliative care services in Cortland County in August 2014.

Our partner organization, the Hospice Foundation of Cortland County, welcomed us into their building at 11 Kennedy Parkway in the city of Cortland. They continue in their role as advocates and supporters of hospice services in Cortland County, and we are grateful for their guidance. We are grateful, too, for our new Cortland-based staff members and volunteers. Their professional, compassionate care and support have made our first year in Cortland a success and allowed us to reach out strongly to the Cortland community to provide services wherever they are needed. In addition, we thank the J.M. McDonald Foundation and the Triad Foundation for grants to help cover costs associated with setting up our Cortland operation.

And we thank you, our friends, donors and supporters. Many of you generously provided gifts and have tirelessly encouraged us in our endeavors to bring professional and compassionate end-of-life care to all who need it in Tompkins and Cortland Counties, regardless of their ability to pay. We do the work we do because of you. Thank you.

Detailed financial statement available upon request. Call 607.272.0212, ext. 118.

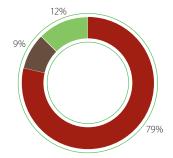
Where the money came from*



- Medicare/Medicaid (\$2,608,471)
- Insurance/Private Pay (\$533,816)
- Donations (\$891,508)
- Miscellaneous (\$73,923)

Total \$4,107,718

Where the money went



- Program Services (\$3,314,651)
- Outreach/Fundraising (\$367,262)
- Administration (\$521,651)

Total \$4,203,564



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^{*}Cash reserves were used to make up the shortfall in income.